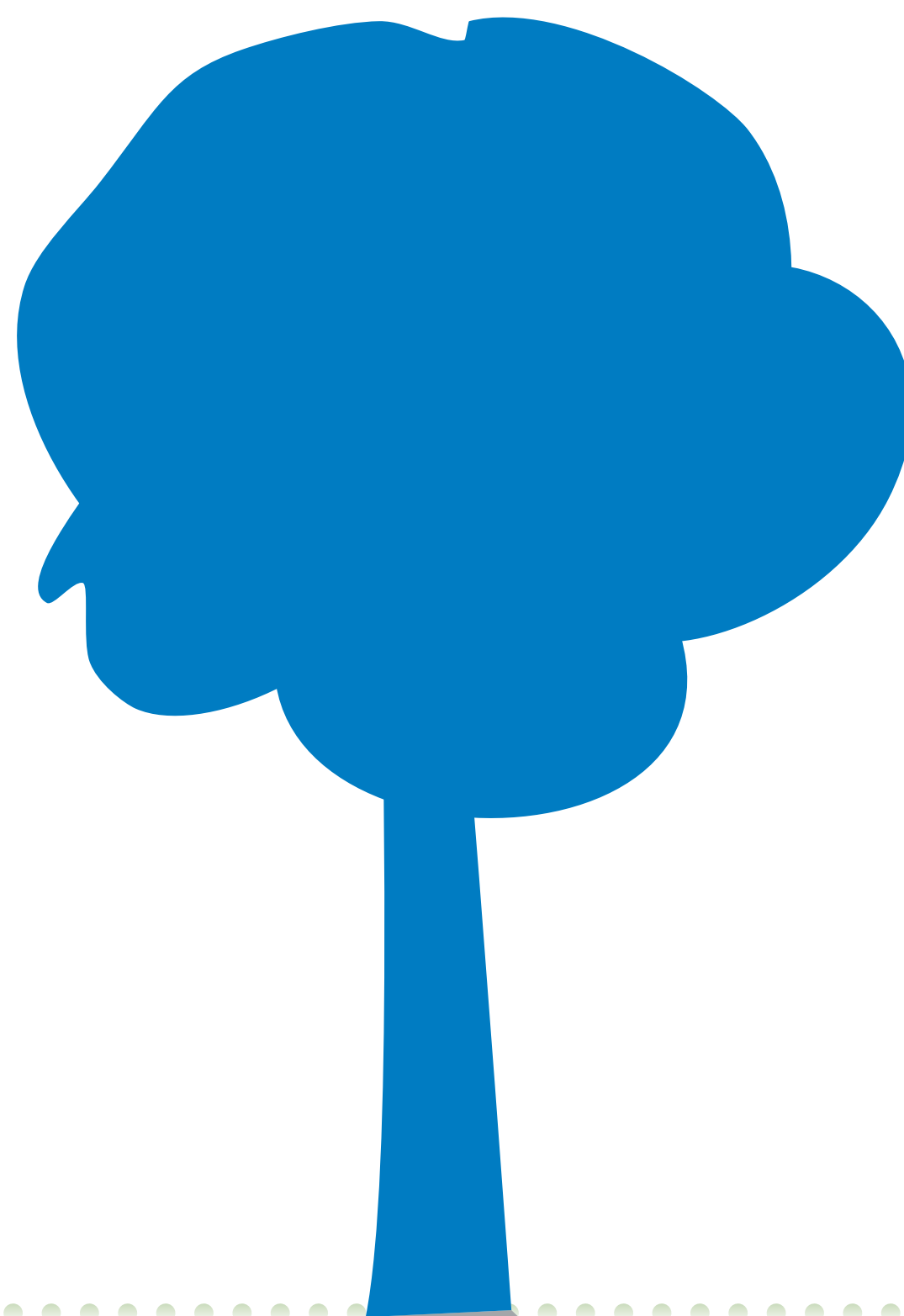
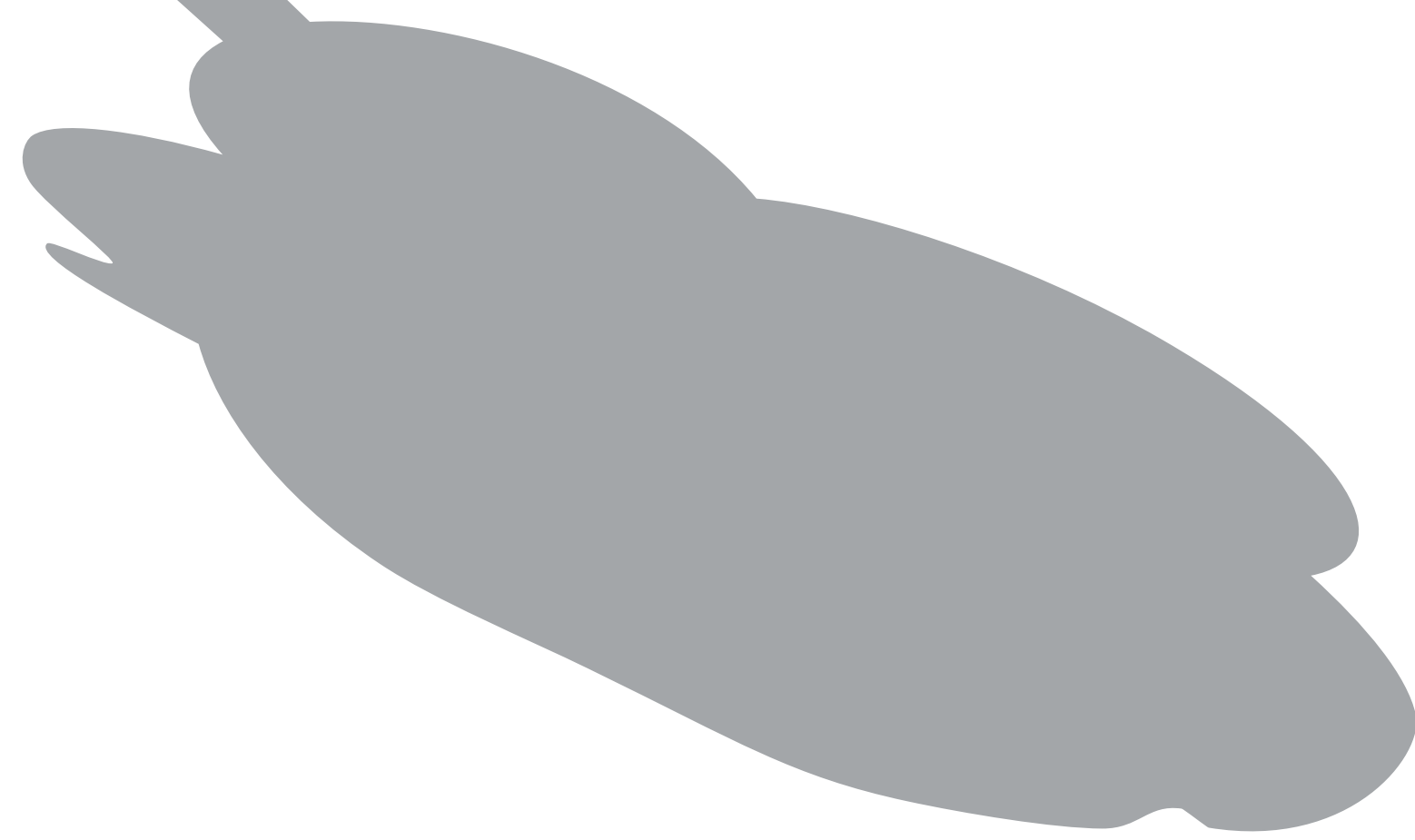


THE SHADOW I CAST...

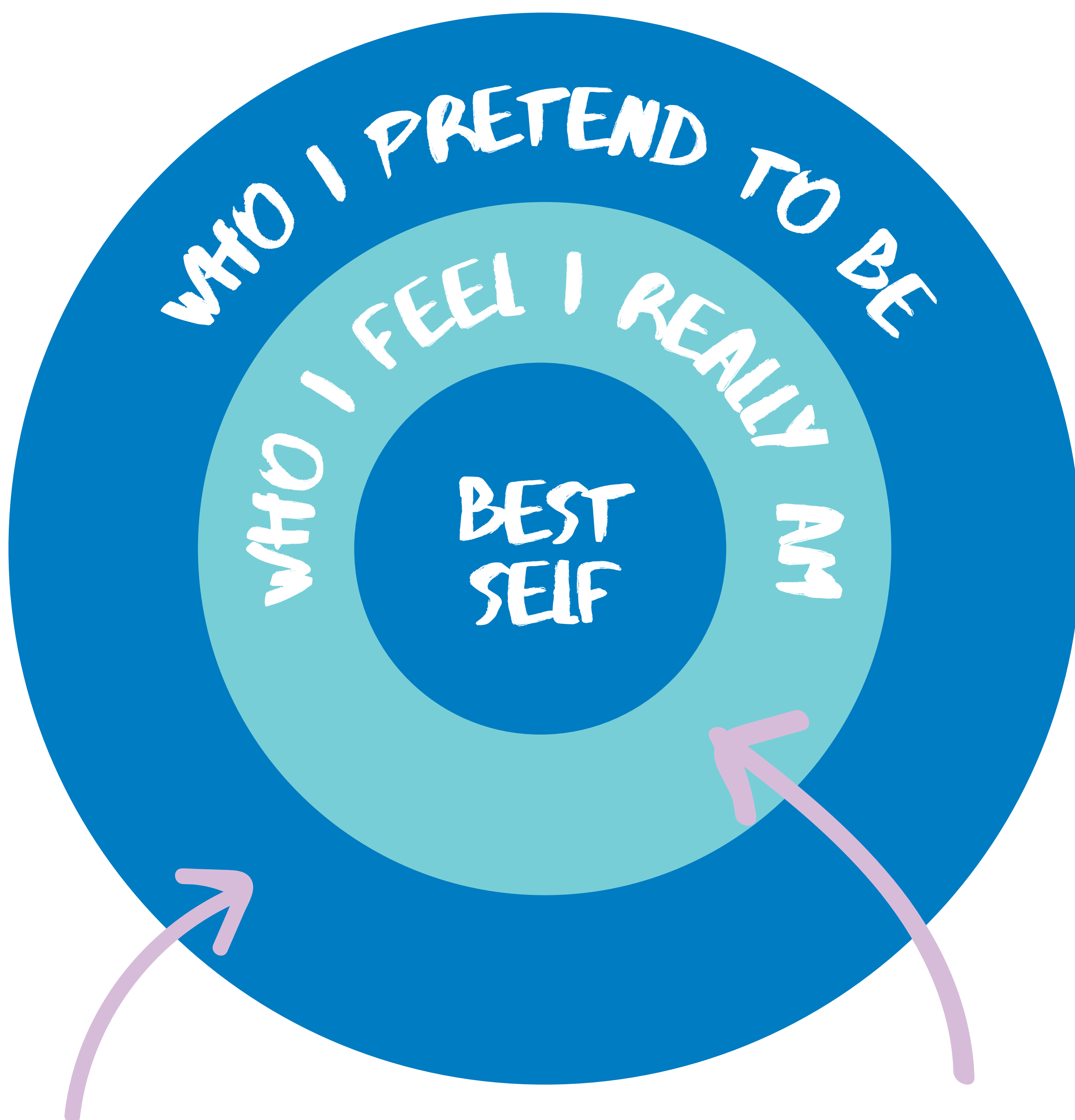
MY
LEADERSHIP
BEHAVIOUR



HOW IT 'LANDS'
ON OTHER
PEOPLE



SELF LIMITING beliefs



Armour/Mask

Limiting Beliefs
(not true)

SELF LIMITING beliefs

Example: Self limiting belief is about senior people/hierarchy

EVENT/
TRIGGER

Someone who is senior
to me asks me a question

MEANING I
GIVE IT

They think I don't know
They think I'm incompetent
They are displeased with me

ACTION I
TAKE

I waffle/appear nervous
I stumble over my answer

IMPACT

They think I don't know
They think I'm incompetent

BEST SELF

EMPOWERING belief

- ★ From the feedback you have had about your impact at your best, select the impact you are most pleased with/proud of
- ★ Turn it into an empowering belief
eg. I inspire people
I create excitement
- ★ Must be from 'I'
No 'sometimes' or 'can'!

RELATIONSHIP triangle

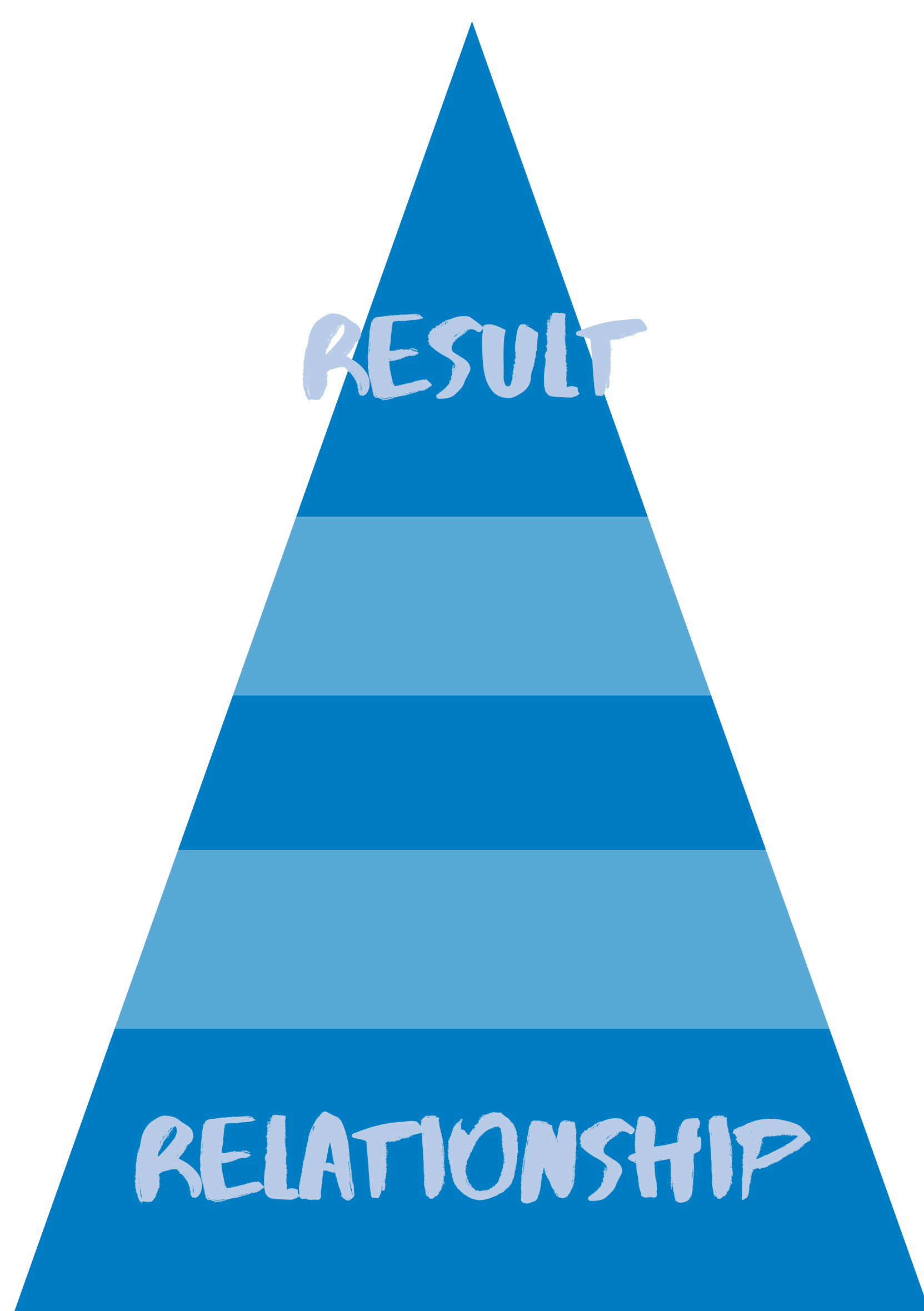
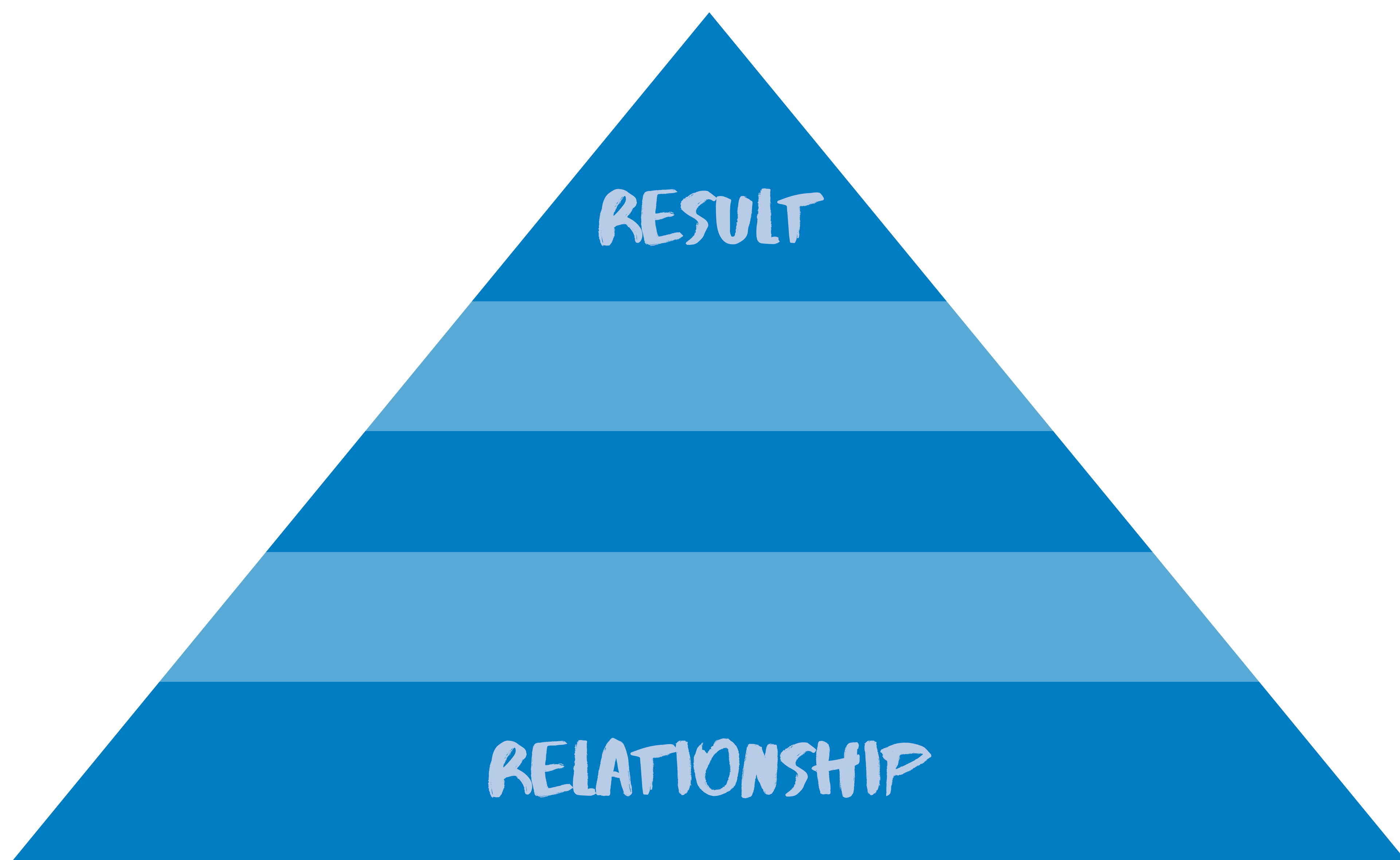
RESULTS

ACTIONS

PLANNING/PRIORITIES

POSSIBILITIES/VISIONING

RELATIONSHIPS



40

BIG RELATIONSHIP AUDIT

S / M / L

Relationship	Size Needed	Size Now

Types of RELATIONSHIP



Create/Design:

- ★ make a connection
- ★ common ground
- ★ what is important to them?



Build/Grow:

- ★ How will we work together?
- ★ What do we both need?



Repair:

- ★ acknowledge the past
- ★ state you want to move on
- ★ co-create the future